

# BANK OF FINLAND 

 MONTHLY BULLETINVol. 41 No. 6

JUNE
1967

## PRIVATE CONSUMPTION

The slowing down in economic activity which started in mid-1965 was also reflected in the slackening of the rate of growth of consumption. However, the decline in the growth rate of consumption has been rather ${ }^{\circ}$ small in comparison with that in total production.

The increase in the volume of gross national product, which was $5 \frac{1}{2}$ per cent in 1965, fell to slightly more than 2 per cent in 1966. As a result of this, the nominal growth in personal disposable income amounted to 5 per cent in 1966 against 11 per cent in 1965, and the real growth to 1 per cent against 6 per cent. The increase in the total value of private consumption in 1966 was slightly over 8 per cent and that in the volume 4 per cent, which implies a 3 per cent increase in the propensity to consume. Thus in 1966 private consumer demand was an expansive demand factor, especially in the latter half of the year.

In the early months of 1967 the growth of consumption has remained on the same level prevailing at the end of 1966. The increase in the value of retail sales was 10 per cent in January-March on the corresponding period last year while that in the volume was $41 / 2$ per cent. The uninterrupted growth is evidence that the propensity to consume has continued to increase.

Average personal disposable income in real terms has not in fact increased significantly this year. Apart from the slow growth in economic activity and incomes, another reason for this is the 1 percentage point rise in the sales tax and a considerable overall rise in income tax introduced at the beginning of the year.

The growth in the average propensity to consume towards the end of last year and in the opening months of 1967 is as such a. typical phenomenon during a slackening in the rate of growth of consumer incomes. This time the above tendency was also considerably stnengthened by the changes in the distribution of incomes. Firstly, the share of salaries and wages in total personal income has increased, partly due to wage increases and partly due to the deceleration in the growth of entrepreneurial income. The latter is primarily attributable to the fall in stumpage prices and to the resultant decline in incomes of forest owners. Another change in the distribution of incomes is caused by the changes in taxation at the beginning of 1967. The rate of income tax was increased so that the higher income brackets were more heavily taxed with a reduction in the taxation of lower

[^0]income brackets. These measures caused incomes to even out and a stronger than average growth of incomes in the lower income brackets. Since the marginal propensity to consume of salary and wage earners is higher than that of entrepreneurs and is also greater for lower than for higher income groups, the above-mentioned distributional effects have undoubtedly contributed to a further increase in the average propensity to consume.

As a result of the tighter hire-purchase terms and also of the changes in the distribution of incomes the increase in consumption has continued to shift away from durables. The demand for passenger cars has been very slack after the boom during 1964 and 1965. This resulted partly from the fact that the peak in demand following the liberalization of imports of passenger cars in 1962 has been satisfied. It was also due to tighter hire-purchase terms for passenger cars introduced already in 1965 and the increase in the tax on passenger cars by 50 per cent in July 1966. The decline in the volume of purchases of passenger cars by households was 11 per cent in 1966,
and in January-March this year the imports of passenger cars have been 3 per cent lower than in the same period in 1966. Other developments in the structure of consumer demand can be illustrated by the retail sales statistics. In 1966, when the increase in the value of retail sales was slightly under 7 per cent on the previous year, the increase in the sales of hardware, electrical appliances and sports equipment, which roughly illustrate the sales of durables, was 5 per cent in value. The value of the sales of non-durables like food and tobacco increased by over 7 per cent and that of the sales of semi-durables, such as textiles, clothing and leather goods by 9 per cent. During the first three months of this year, when the increase in the value of total retail sales was 10 per cent on the corresponding period last year, the increase in sales of hardware, electrical appliances and sport equipment was $11 / 2$ per cent on average, that in the sales of food and tobacco $101 / 2$ per cent and of textiles, clothing and leather goods 17 per cent.

May 24, 1967

Mill. mk

|  | 1966 |  | 1967 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Dec. 31 | April 30 | April 29 | May 8 | May 12 | May 23 |
| BALANCESHEET |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |
| Ordinary note cover | 637.2 | 856.7 | 794.I | 782.5 | 8 I 0.7 | 815.8 |
| Gold . . . . . | 143.9 | 177.2 | 152.1 | 152.1 | 152.1 | 152.1 |
| IMF gold tranche | 100.0 | 100.0 | - | - | - | - |
| Foreign exchange | 312.0 | 490:3 | 562.5 | 551.6 | 580.3 | 586.1 |
| Foreign bills | 56.4 | 60.1 | 56.9 | 56.5 | 56.0 | 55.3 |
| Foreign bonds | 24.9 | 29:I | 226 | 22.3 | 22.3 | 22.3 |
| Supplementary note cover ................. Inland bills discounted | 1063.7 | 728.1 | 898.8 | 938.3 | 936.5 | 917.7 |
| In foreign currency | 36.3 | 43.7 | 37.7 | 37.7 | 37.7 | 37.7 |
| In Finnish currency | 112.2 | 44.3 | 107.9 | - 105.0 | 96.5 | 94.9 |
| Rediscounted bills ... | 915.2 | 640.1 | 753.2 | : 795.6 | 802.3 | 785.1 |
| Other: assets .... | 424.6 | r94.2 | 466.0 | \% 448.8 | 444.0 | 444.4 |
| Finnish bonds | 284.8 | 76.6 | 323.2 | $\vdots 307.9$ | 292.9 | 290.0 |
| Cheque accounts | 2.1 | 15.8 | 4.1 | 3.9 | 4.0 | 4.9 |
| Finnish coin | 11.7 | 9.8 | 15.2 | - 14.7 | 14.8 | 14.9 |
| Other claims | 126.0 | 92:0 | 123.5 | - 122.3 | 132.3 | 134.6 |
| Total | 2125.5 | I 77.9 .0 | 2158.9 | 2169.6 | 2191.2 | 2177.9 |
| Liabilities |  |  |  |  |  |  |
| Notes in circulation | I 106.2 | 962.4 | r 033.5 | 1009.0 | 1044.3 | 995.4 |
| Liabilities payable on demand | 179.6 | 99.1 | ror. 3 | 127.7 | I 14.4 | 159.I |
| Foreign exchange accounts | 61.2 | 39.0 | 60.8 | 59.1 | 59.6 | 60.9 |
| Mark accounts of holders abroad . . . . . Cheque accounts | 16.2 | 24.5 | 13.0 | 12.9 | 13.1 | 13.0 |
| Treasury | 39.8 | 6.6 | 1.3 | I.I | 1.0 | 14.0 |
| Post Office Savings Bank | 17.3 | 5.2 | 2.9 | 0.5 | 17.6 | 50.0 |
| Private banks | 13.8 | - | 2.8 | 33.5 | 2.7 | - |
| Other | 2.8 | 1.9 | 1.4 | 1.3 | 1.3 | 1.3 |
| Other sight liabilities | 28.5 | 21.9 | 19.1 | 19.3 | 19.1 | 19.9 |
| Term liabilities | r26.3 | 79.1 | 338.2 | 338.2 | 338.2 | 328.8 |
| Foreign | 84.6 | 43.9 | 158.9 | 158.9 | 158.9 | 158.9 |
| Finnish | 41.7 | 35.2 | 179.3 | 179.3 | 179.3 | 169.9 |
| Equalization accounts | 266.9 | 200.5 | 229.I | 237.0 | 236.3 | 236.0 |
| Bank's orm funds | 446.5 | 437.9 | 456.8 | 457.7 | 458.0 | 458.6 |
| Capital ............................. | 300.0 | 300.0 | 300.0 | 300.0 | 300.0 | 300.0 |
| Reserve fund | 112.6 | ¢12.6 | 129.5 | 129.5 | 129.5 | 129.5 |
| Profits undisposed ... | - | 14.7 | 16.9 | 16.9 | 16.9 | 16.9 |
| Earnings less expenses | 33.9 | 10.6 | 10.4 | 11.3 | 11.6 | 12.2 |
| Total | 2125.5 | I 779.0 | 2158.9 | 2169.6 | 2191.2 | 2177.9 |
| STATEMENT OF NOTEISSUE Right of note issue |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Ordinary cover . ........................ | 637.2 | 856.7 | 794.I | 782.5 | 810.7 | 815.8 |
| Supplementary cover <br> (Upper limit 500 mill. mk; since Nov. 30, 1966, 700 mill. mk) | 700.0 | 500.0 | 700.0 | 700.0 | 700.0 | 700.0 |
| Total | I 337.2 | I 356.7 | I 494.1 | I 482.5 | 1510.7 | I 515.8 |
| Note issue |  |  |  |  |  |  |
| Notes in circulation | I 106.2 | 962.4 | $x 033.5$ | 1009.0 | I 044.3 | 995.4 |
| Liabilities payable on demand .......... | 179.6 | 99.1 | IOI. 3 | 127.7 | 114.4 | 159.1 |
| Undrawn on cheque credits . . . . . . . . . . | 4.9 | 3.9 | 2.9 | 3.1 | 3.0 | 3.0 |
| Unused right of note issue ............ | 46.5 | 291.3 | 356.4 | 342.7 | 349.0 | 358.3 |
| Total | I 337.2 | I 356.7 | I 494.I | I 482.5 | I 510.7 | I 515.8 |

Rediscount rate since April 28, 1962, 7 per cent.


|  |  | For | ignex | hange | ituati | n, mill |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net hold | gs, Dec. | 1966 | Net hol | gs, April | 9, 1967 | Chan | nge in |
|  | Bank of Finland | Other | Total | Bank of of Finland | Other | Total | April | Jan.-April |
| Gold | 144 | - | 144 | 152 | - | 152 | - | + 8 |
| Convertible cuirrencies | 274 | -189 | 85 | 36I | -273 | 88 | + 55 | + 3 |
| Other currencies | -23 | 1 | - 22 | 141 | 5 | 146 | + 15 | + 168 |
| IMF gold tranche | 100 | - | 100 | - | - | - | - | -100 |
| Total ............. | 495 | . 188 | 307 | 654 | -268 | 386 | + 70 | + 79 |

BANK OF FINLAND
Mill. mk

${ }^{2}$ ) Including cash reserve accounts in 1961 and from February 1967.


DEPOSITS BY THE PUBLIC - FOREIGN EXCHANGE RATES
Mill. mk

| End of year and month | Sight deposits |  |  | Term deposits |  |  |  |  |  | $\begin{gathered} \text { Total } \\ (2+3+9) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cheque accounts |  | $\begin{gathered} \text { Postal } \\ \text { giro } \end{gathered}$ | Commercial banks | Savings banks | Co-op. credit societies \& their central bank | Post Office Bank | Savings departments of co-op. stores | $\left\lvert\, \begin{gathered} \text { All credit } \\ \text { institutions } \end{gathered}\right.$ |  |
|  | Commercial banks | $\begin{gathered} \text { All credit } \\ \text { institutions } \end{gathered}$ |  |  |  |  |  |  |  |  |
|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |
| 1956 | 386.1 | 459.6 | 138.4 | 968.1 | I 124.0 | 635.3 | 341.6 | 160.1 | 3229.5 | 3827.5 |
| 1957 | 377.I | 461.4 | 139.3 | I 032.2 | I 178.6 | 671.1 | 339.6 | 168.2 | 3390.1 | 3990.8 |
| 1958 | 395.7 | 495.8 | 167.7 | 1222.6 | 1 312.6 | 742.7 | 381.7 | 191.9 | 3851.8 | 4515.3 |
| 1959 | 557.5 | 678.1 | 140.9 | I 505.5 | I 525.5 | 860.3 | 431.2 | 219.1 | 4541.9 | 5360.9 |
| 1960 | 550.8 | 680.7 | 135.9 | I 813.6 | 1768.6 | 1052.5 | 485.2 | 254.3 | 5404.5 | 6.221 .1 |
| 1961 | 577.9 | 720.8 | 143.8 | 2105.9 | 2079.6 | 1241.0 | 558.2 | 285.3 | 6270.3 | 7134.9 |
| 1962 | 649.0 | 800.8 | 168.5 | 2270.4 | 2210.8 | I 325.5 | 606.6 | 293.2 | 6706.7 | 7676.0 |
| 1963 | 715.3 | 876.0 | 250.3 | 244 r .0 | 2336.6 | I 448.0 | 648.5 | 310.7 | 7185.0 | 8311.3 |
| 1964 | 683.3 | 855.4 | 296.5 | 2816.7 | 2614.7 | 1 681.4 | 713.8 | 331.4 | 8158.2 | 9310.1 |
| 1965 | 665.7 | 843.7 | 309.4 | 3160.1 | 2954.4 | 1953.5 | 773.2 | 357.2 | 9198.6 | 10 351.7 |
| 1966* | 625.5 | 850.2 | 318.0 | 3637.2 | 3338.3 | 2224.9 | 863.6 | 380.7 | 10444.9 | ir 6iz.I |
| 1966* |  |  |  |  |  |  |  |  |  |  |
| Feb. | 642.8 | 800.9 | 356.6 | 3.144 .3 | 3.039.3 | 2038.7 | 798.4 | 364.8 | 9485.7 | 10643.2 |
| March | 597.5 | 765.1 | 271.1 | 3273.5 | 3073.2 | 2067.9 | 808.1 | 368.3 | 9 591.r | Io 627.3 |
| April | 584.7 | 745.3 | 285.2 | 3264.2 | 3068.7 | 2066.8 | 799.3 | 368.0 | 9567.2 | 10597.7 |
| May | 650.9 | 826.8 | 303.4 | 3307.3 | 3099.8 | 2089.1 | 799.4 | 368.4 | 9664.2 | IO 794.4 |
| June | 624.8 | 800.8 | 291.4 | 3325.0 | $3075-9$ | 2063.0 | 801.0 | 362.6 | 9627.7 | 10719.9 |
| July | 610.3 | 780.3 | 272.3 | 3351.9 | 3090.3 | 2065.7 | 807.0 | 361.7 | 9676.7 | 10 729.3 |
| Aug. | 628.6 | 818.0 | 268.2 | 3373.5 | 3122.8 | 2085.9 | 813.3 | 360.8 | 9756.5 | 10842.7 |
| Sept. | 609.0 | 803.2 | 252.6 | 3 408.1 | 3149.5 | 2106.9 | 820.4 | 366.8 | 9852.0 | 10 907.8 |
| Oct. | 558.5 | 737.1 | 280.0 | 3428.0 | - 3179.6 | 2109.0 | 831.3 | 370.7 | 9918.7 | 10935.8 |
| Nov. | 594.0 | 796.4 | 279.1 | 3458.3 | 3219.4 | 2141.7 | 835.2 | 373.5 | 10028.3 | II 103.8 |
| Dec. | 625.5 | 850.2 | 318.0 | 3637.2 | 3338.3 | 2224.9 | 863.6 | 380.7 | 10444.9 | II 613.I |
| $\begin{aligned} & \text { 1967* } \\ & \text { Jan. } \end{aligned}$ | 655.4 | 832.5 | 325.4 | 3671.0 | 3372.9 | 2250.3 | 883.8 | 384.8 | 10563.1 | II 721.0 |
| Feb. | 649.8 | 823.8 | 38 r .9 | 3700.9 | 3413.2 | 2275.9 | 897.9 | 389.1 | 10677.2 | II 882.9 |
| March | 616.5 | 801.3 | 340.1 | 3723.5 | 3448.5 | 2312.3 | 906.8 | 399.1 | 10783.2 | II 924.6 |
| April | 559.8 | 731.8 | 351.6 | 3758.3 | 3466.1 | 2323.7 | 908.0 | 394.2 | 10.850 .5 | II 933.9 |


| End of month | Index-tied deposits |  | Highinterest depos- |
| :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { roo \% } \\ & \text { clause } \\ & \hline \end{aligned}$ | $\begin{gathered} 50 \% \\ \text { clause } \end{gathered}$ |  |
| 1966* |  |  |  |
| May | I 732.7 | 63.7 | 820.1 |
| June | 1785.1 | 60.8 | 824.6 |
| July | I 833.3 | 59.0 | 828.7 |
| Aug. | I 884.2 | 57.1 | 831.4 |
| Sept. | 1930.6 | 54.7 | 832.9 |
| Oct. | 2000.1 | 44.8 | 83 T .4 |
| Nov. | 2060.4 | 41.1 | 838.6 |
| Dec. | 2184.4 | 31.9 | 836.7 |
| 1967* |  |  |  |
| Jan. | 2340.9 | 25.9 | 834.5 |
| Feb. | 2426.3 | 19.0 | 816.1 |
| March | 2543.1 | 13.9 | 796.8 |
| April | 2636.1 | 8.6 | 780.0 |


| Selling rates for foreignexchange May 24, 1967 |  |  |  |
| :---: | :---: | :---: | :---: |
|  | mk |  | mk |
| New York .... r \$ | 3.224 | Zurich ...... 100 Fr | 74.75 |
| Montreal .... I \$ | 2.980 | Paris ........ 100 FF | 65.64 |
| London . . . . . I $£$ | 9.015 | Rome . . . . . . . 100 Lit | 0.5160 |
| Stockholm .. 100 Kr | 62.6I | Vienna ...... 100 S | 12.48 |
| Oslo . . . . . . . roo Kr | 45.10 | Lisbon . . . . . . I00 Esc | 11.24 |
| Copenhagen .. roo Kr | 46.59 | Reykjavik .... $100 \mathbf{K r}$ | 7.50 |
| Frankfurt 0. M. 100 DM | 81.03 | Madrid . . . . . 100 Pta | 5.38 |
| Amsterdam .. 100 Fl | 89.46 | Moscow, clear. ${ }^{1}$ ) I Rbl | 3.5667 |
| Brussels . . . . . 100 Fr | 6.495 | Clearing dollars ${ }^{2}$ ) $\mathrm{I} \mathbf{C l}$ \$ | 3.21 |

[^1]ADVANCES TO THE PUBLIC-MONEY SUPPLY
Mill. mk

| End of year and month | Granted by |  |  |  |  | Types of advances |  | Total$\begin{aligned} & (1 \text { to } 5) \\ & (6 \text { and } 7) \end{aligned}$ | Money Supply |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Commercial banks | Savings banks | Post Office Savings Bank | Co-op. credit societies \& their central bank | Mortgage banks | $\begin{gathered} \text { Loans } \\ \text { \& } \\ \text { Bills } \end{gathered}$ | Cheque credits |  |  |
|  | I | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 |
| 1956 | 1626.6 | 1028.3 | 262.3 | 767.6 | 146.9 | 3578.0 | 253.7 | 3831.7 | I 160.0 |
| 1957 | I 603.8 | I 066.4 | 260.5 | 780.6 | 157.2 | 3630.0 | 238.5 | 3868.5 | I 170.7 |
| 1958 | 1745.4 | I 154.8 | 290.3 | 835.1 | 219.3 | 4011.5 | 233.4 | 4244.9 | I 302.3 |
| 1959 | 2096.9 | I 327.2 | 331.4 | 967.3 | 325.8 | 4772.7 | 275.9 | 5048.6 | I 448.4 |
| 1960 | 2604.6 | I 549.3 | 395.0 | 1176.0 | 452.2 | 5861.9 | 315.2 | 6 177.r | I 494.6 |
| r96I | 3048.0 | 1817.6 | 436.8 | I 462.7 | 515.2 | 6928.2 | 352.1 | 7280.3 | I 646.1 |
| 1962 | 3299.9 | 2018.5 | 508.7 | 1600.6 | 614.7 | 7680.8 | 361.6 | 8042.4 | I 722.5 |
| 1963 | 3472.5 | 2134.5 | 544.0 | 1757.7 | 664.3 | 8226.2 . | 346.8 | 8573.0 | I 986.5 |
| 1964 | 3916.4 | 2318.0 | 607.7 | 2057.5 | 829.4 | 9320.5 | 408.5 | 9729.0 | 2042.5 |
| 1965 | 4279.6 | 2609.2 | 716.5 | 2348.4 | 899.4 | IO 439.6 | 413.5 | 10853.I | 2085.0 |
| 1966* | 4867.7 | 2950.9 | 783.9 | 2589.6 | 908.8 | II 6I5.9 | 485.0 | I2 100.9 | 2213.7 |
| 1966* |  |  |  |  |  |  |  |  |  |
| Feb. | 4310.7 | 2630.2 | 721.9 | 2376.4 | 900.3 | 10 486.8 | 452.7 | IO 939.5 | 2079.8 |
| March | 4345.7 | 2643.8 | 731.0 | 2389.9 | 897.5 | 10 541.0 | 466.9 | II 007.9 | I 935.4 |
| April | 4373.1 | 2666.5 | 737.6 | 2363.8 | 892.9 | 10 539.0 | 494.9 | Ir 033.9 | I 949.9 |
| May | 4490.5 | 2699.3 | 735.7 | 2441.5 | 899.1 | 10781.9 | 484.2 | II 266.1 | 2102.4 |
| June | 4575.7 | 2716.4 | 751.5 | 2473.9 | 905.2 | 10924.2 | 498.5 | II 422.7 | 2074.4 |
| July | 4641.9 | 2745.9 | 756.3 | 2486.0 | 908.6 | II 033.0 | 505.7 | Ir 538.7 | 2067.6 |
| Aug. | 4625.4 | 2783.5 | 771.0 | 2508.2 | 910.8 | II 123.3 | 475.6 | II 598.9 | 2054 :1 |
| Sept. | 4683.7 | 2831.3 | 781.1 | 2521.5 | 914.8 | II 247.7 | 484.7 | II 732.4 | 2030.8 |
| Oct. | 4604.8 | 2880.6 | 786.0 | 2502.1 | 918.8 | II 207.9 | 484.4 | II 692.3 | r 973.3 |
| Nov. | 4745.0 | 2919.3 | 787.0 | 2554.6 | 918.7 | II 448.4 | 476.2 | II 924.6 | 2047.2 |
| Dec. | 4867.7 | 2950.9 | 783.9 | 2589.6 | 908.8 | II 615.9 | 485.0 | r2 100.9 | 2213.7 |
| 1967* |  |  |  |  |  |  |  |  |  |
| Jan. | 4716.4 | 2955.7 | 793.9 | 2593.2 | 905.6 | 11494.2 | 470.6 | II 964.8 | 2050.2 |
| Feb. | 4793.3 | 2969.8 | 804.6 | 2590.2 | 901.2 | II 570.9 | 488.2 | 12059.1 | 2113.0 |
| March | 4857.3 | 2978.6 | 819.1 | 2600.9 | 901.0 | II 632.5 | 524.4 | 12156.9 | 2042.7 |
| April | 4912.3 | 3011.0 | 830.0 | 2616.2 | 926.2 | II 766.6 | 529.1 | 12295.7 | 2084.7 |



| Reverue | Jan.-Nor. |  | Expenditure | Jan.-Nov. |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1965 | 1966 |  | 1965 | 1966 |
| Income and property tax (net) | 1386 | 1632 | Interest on State debt | 141 | 161 |
| Gross receipts .. | (3 262) | (3812) | Child allowances | 302 | 299 |
| Refunds and communal income tax | (-1876) | (-2180) | Che States | 2 | 29 |
| Other direct taxes ................ | 22 |  | The State's share in national pensions | 28 | 251 |
| Sales tax | 1257 | 1278 | The State's share in national health |  |  |
| Import duties | 477 | 466 | insurance |  | 57 |
| Revenue from Alcohol Monopoly | 394 | 434 |  |  |  |
| Excise duty on tobacco . | 284 | 339 | Compensations to war-disabled | 2 | 135 |
| Excise duty on liquid fuel | 31 | 407 | Subsidies | 553 | 546 |
| Other excise duties | 78 | 96 |  |  |  |
| Tax on automobiles and motor cycles | 160 | 157 | Net payments of price equalization | - | 54 |
| Tax on motor vehicles | 39 | 47 |  |  |  |
| Stamp duties | 51 | 156 | State aid to agriculture | 62 | 53 |
| Employers' payments for child allowances $\qquad$ | 372 | 402 | State aid to communal and private schools | 458 | 499 |
| Net receipts of price equalization by extra-budgetary funds |  |  | Net loss of State enterprises | 35 | 67 |
| Other revenue similar to taxes ...... | 73 | 8 I | Maintenance of roads | 145 | 154 |
| Total taxes | 5006 | 5526 | Other current expenditure | 2001 | 2153 |
| Interest and dividends | 85 | 90 | Current expenditure | 4049 | 4429 |
| Other current revenue | 196 | 242 |  |  |  |
| Current revenue | 5287 | 5858 | Real investments | 1076 | 1117 |
| Capital revenue proper | 142 | 144 | Other capital expenditure |  | 536 |
| Decrease in inventories | 44 | 39 |  |  | 536 |
| Capital revenue. | 186 | 183 | Capital expenditure | 1529 | 1653 |
| Total revenue | 5473 | $604 x$ | Total expenditure | 5578 | 6082 |
| External loans | 70 | 70 | Redemption of external loans | 84 | 8 I |
| Internal loans | 377 | 607 | Redemption of internal loans | 273 | 287 |
| Loans | 447 | 677 | Redemption of indemnity bonds etc. | 4 | 1 |
| Short-term credit (increase + ) | -10 | -314 | Index premiums | 22 | 15 |
| Deficit ( + ) or surplus ( - ) | + 51 | + 62 | Redemptions | 383 | 384 |
| Total | 5961 | 6466 | Total | 5961 | 6466 |



FOREIGN TRADE

| Period | Value mill. mk |  |  | Unit valueindexes $\mathrm{I} 962=100$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Imports c. i. f. | Exports f. o. b. | Surplus of imports (-) or exports ( + | Articles of export f. o. b. |  |  |  |  | Articles of import c. i. f. | $\begin{aligned} & \text { Terms } \\ & \text { of } \\ & \text { Trade } \end{aligned}$ |
|  |  |  |  | Total | Round and hewn timber | Wood industry products | Paper industry products | Metal, engineering industry products |  |  |
| 1962 | 3928.7 | 3533.1 | -395.6 | 100 | 100 | 100. | 100 | 100 | 100 | 100 |
| 1963 | 3866.9 | 3678.0 | -188.9 | 102 | 96 | 104 | 100 | 105 | IOI | IOI |
| 1964 | 4816.5 | 4131.9 | -684.6 | 108 | 109 | III | 104 | 113 | 103 | 105 |
| 1965 | 5266.1 | 4566.0 | -700.1 | 113 | II5 | 123 | 106 | II9 | 104 | 109 |
| 1966* | 5524.3 | 4818.5 | -705.8 | 112 | II2 | 122 | 105 | II9 | 104 | 108 |
| Jan.-Mar. |  |  |  |  |  |  |  |  |  |  |
| 1965 | I 244.2 | 922.7 | -321.5 |  |  |  |  |  |  |  |
| 1966* | I 243.6 | 878.9 | $-364.7$ |  |  |  |  |  |  |  |
| 1967* | I 345.1 | r 087.9 | -257.2 |  |  |  |  |  |  |  |
| 1966* |  |  |  |  |  |  |  |  |  |  |
| Jan. | 429.2 | 308.4 | - 120.8 |  |  |  |  |  |  |  |
| Feb. | 368.0 | 230.3 | -r37.7 | 113 | 125 | 125 | 105 | II5 | 106 | 107 |
| March | 446.4 | 340.2 | -I06.2 |  |  |  |  |  |  |  |
| April . | 441.9 | 372.8 | -69.1 |  |  |  |  |  |  |  |
| May | 487.8 | 450.2 | - 37.6 | 112 | IOI | 121 | 104 | 126 | 104 | 108 |
| June | 459.9 | 424.3 | - 35.6 |  |  |  |  |  |  |  |
| July | $41 \times .6$ | 404.8 | $-6.8$ |  |  |  |  |  |  |  |
| Aug. | $437 \cdot 5$ | 419.8 | - 17.7 | 109 | Iro | I2I | 105 | IO4 | 103 | 106 |
| Sept. | 504.9 | 450.9 | $-54.0$ |  |  |  |  |  |  |  |
| Oct. | 489.0 | 460.6 | - 28.4 |  |  |  |  |  |  |  |
| Nov. | 49 I .2 | 437.5 | $-53.7$ | 114 | 112 | 120 | 105 | 130 | 104 | 110 |
| Dec. ' | 556.9 | 518.7 | $-38.2$ |  |  |  |  |  |  |  |
| 1967* |  |  |  |  |  |  |  |  |  |  |
| Jan. ; | 467.7 | 365.5 | -r02.2: |  |  |  |  |  |  |  |
| Feb. | $443 \cdot 4$ | 343.9 | - 99.5 | 114 | 108 | II9 | 106 | 130 | 109 | 105 |
| March | 434.0 | 378.5 | - 55.5 |  |  |  |  |  |  |  |



[^2]FOREIGN TRADE BY MAIN GROUPS
Mill. mk

| Period | Imports, c.i.f. |  |  |  | Exports, f.o.b. |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Rawmaterialsand pro-ducergoods | Fuels and lubricants | Finished goods |  | Agricultural products | Round and hewn timber | Wood industry products | Paper industry products | Metal, engineering industry products | Other goods |
|  |  |  | $\left\lvert\, \begin{gathered} \text { Investment } \\ \text { goods } \end{gathered}\right.$ | $\begin{aligned} & \text { Cönsumer } \\ & \text { goods } \end{aligned}$ |  |  |  |  |  |  |
| 1962 | 1 762.6 | 371.2 | I 144.9 | 650.0 | 144.5 | 189.5 | 770.3 | I 588.8 | 662.6 | 177.4 |
| 1963 | I 827.5 | 373.3 | I-004.3 | 66 r .8 | 164.8 | $\underline{12.8}$ | 8 Ir .8 | 1 752.2 | 613.8 | 222.6 |
| 1964 | 2110.7 | 508.4: | I 396.2 | 801.2 | 230.4 | 89.8 | 895.8 | 2019.5 | 610.3 | 286.1 |
| 1965 | 2362.4 | 514.7 | 1511.4 | 877.6 | 251.8 | 60.3 | 919.8 | 2165.6 | 800.3 | 368.2 |
| 1966* | 2.450 .4 | 589.8 | I 448.5 | I 035.6 | 264.0 | - 59.0 | 863.5 | 2297.0 | 877.5 | 457.5 |
| Jan.-Mar. |  |  |  |  |  |  |  |  |  |  |
| 1965 | 556.2 | I10.6 | 365.4 | 212.0 | 63.6 | 8.5 | 138.3 | 501.6 | 145.8 | 64.9 |
| 1966* | 544.1 | 1173 | 333.6 | 248.6 | 83.7 | 5.2 | 114.7 | 475.9 | 122.0 | 77.4 |
| 1967* | 556.7 | 142.3 | 370.3 | 275.8 | 57.7 | 7.6 | 135.0 | 568.1 | 212.1 | 107.4 |
| 1966* |  |  |  |  |  |  |  |  |  |  |
| Jan. | 204.0 | 41.1 | 103.8 | 80.3 | 34.2 | 3.6 | 57.5 | 152.6 | 35.0 | 25.5 |
| Feb. | 158.1 | 38.7 | 100.7 | 70.5 | 16.1 | 1.0 | 27.8 | 133.7 | 31.8 | 19.9 |
| March | 181.9 | 37.5 | 129.2 | 97.8 | 33.4 | 0.6 | 29.4 | 189.6 | 55.4 | 31.8 |
| April | 188.5 | 38.2 | 128.3 | $\because 86.9$ | 14.7 | 2.5 | 45.8 | 217.2 | 63.0 | 29.6 |
| May | 203.9 | 40.2 | 150.7 | 93.0 | 26.0 | 5.0 | 84.9 | 192.5 | 107.4 | 34.4 |
| June | 177.6 | 54.1 | 151.0 | 77.2 | 19.1 | 9.0 | 91.9 | 197.5 | 61.1 | 45.7 |
| July | 199.6 | 36.2 | 99.9 | 75.9 | 14.0 | . 6.8 | 102.6 | 186.1 | 63.0 | 32.3 |
| Aug. | 213.2 | 62.0 | 90.0 | 72.3 | 17.9 | 6.9 | 96.3 | 207.3 | 49.8 | 41.6 |
| Sept. | 221.8 | 67.9 | 120.8 | 94.4 | 20.0 | 7.9 | 88.8 | 205.1 | 80.5 | 48.6 |
| Oct. | 229.6 | 60.0 | 108.3 | $9 \times .1$ | 17.6 | 5.3 | 85.1 | 203.1 | 99.8 | 49.7 |
| Nov. | 225.8 | 54.6 | 112.3 | 98.5 | 17.5 | 5.1 | 73.8 | 196.2 | 93.2 | 51.7 |
| Dec. | 246.4 | 59.3 | 153.5 | $97 \cdot 7$ | 33.5 | 5.3 | 79.6 | 216.1 | 137.5 | 46.7 |
| 1967* |  |  |  |  |  |  |  |  |  |  |
| Jan. | 203.0 | 62.4 | 114.5 | 87.8 | 30.5 | 2.2 | 52.5 | 188.6 | 58.7 | 33.0 |
| Feb. | 176.9 | 38.5 | 134.0 | 94.0 | 11.6 | 2.2 | 41.0 | 180.5 | 74.4 | 34.2 |
| March | 176.8 | 41.4 | 121.8 | 94.0 | 15.6 | 3.2 | 4 I .5 | 199.0 | 79.0 | 40.2 |



## EXPORTS OF SOME IMPORTANT ARTICLES

| Period | $\left\|\begin{array}{c} \text { Round } \\ \text { timber } \\ \text { I ooo } \\ \text { solid cu. m } \end{array}\right\|$ | Sawn timber <br> 1000 stds |  | $\begin{array}{\|c} \text { Mechanical } \\ \text { pulp } \\ \text { I ooo } \\ \text { tons } \\ \hline \end{array}$ | $\begin{gathered} \text { Sulphite } \\ \text { pulp } \\ \text { x ooo } \\ \text { tons } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sulphate } \\ \text { pulp } \\ \text { x } 000 \\ \text { tons } \\ \hline \end{gathered}$ | Board <br> I 000 <br> tons | Fibre building board 1000 tons | Newsprint $\begin{gathered} 1000 \\ \text { tons } \\ \hline \end{gathered}$ | Paper, all kinds <br> 1000 tons |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1962 | 3681 | I 010 | 357 | 150 | 828 | 731 | 153 | 152 | 870 | 1980 |
| 1963 | 2108 | 977 | 384 | 172 | 861 | 893 | 171 | 161 | 882 | 2126 |
| 1964 | I 320 | 990 | 440 | 175 | 971 | 980 | 194 | 165 | 989 | 2309 |
| 1965 | 781 | 870 | 461 | 149 | 931 | 1037 | 174 | 144 | I IOI | 2500 |
| 1966* | 675 | 799 | 460 | 130 | 909 | 1 179 | 190 | 131 | I 192 | 2712 |
| Jan.-Mar. |  |  |  |  |  |  |  |  |  |  |
| 1965 | 123 | 99 | 118 | 43 | 143 | 231 | 40 | 38 | 238 | 579 |
| 1966* | 29 | 65 | 110 | 33 | 218 | 225 | 4 I | 27 | 226 | 540 |
| 1967* | 50 | 83 | 119 | 26 | 227 | 283 | 49 | 33 | 284 | 650 |
| $\begin{aligned} & \text { 1966* } \\ & \text { Jan. } \end{aligned}$ |  |  |  |  |  |  |  |  |  |  |
| Jan. | 18 | 44 | 42 | 9 |  | 76 | 12 | II | 78 | 182 |
| Feb. | 8 | 15 | 28 | II | 69 | 47 | 11 | 7 | 63 | 147 |
| March | 3 | 6 | 40 | 13 | 73 | 102 | 18 | 9 | 85 | 211 |
| April | 23 | 21 | 50 | 18 | 73 | 103 | 18 | 15 | 143 | 282 |
| May | 42 | 75 | 51 | 10 | 73 | 92 | 15 | 14 | 100 | 236 |
| June | 146 | 92 | 41 | II | 83 | 112 | 17 | 13 | 106 | 225 |
| July | 88 | 120 | 26 | 10 | 72 | 86 | 16 | 9 | 103 | 232 |
| Aug. | 83 | 106 | 36 | 10 | 79 | 112 | 18 | 9 | 107 | 244 |
| Sept. | 91 | 88 | 39 | II | 79 | 105 | 17 | 12 | 110 | 241 |
| Oct. | 59 | 87 | 31 | 10 | 78 | 104 | 16 | 12 | 96 | 239 |
| Nov. | 50 | 78 | 25 | 9 | 71 | 108 | 15 | 9 | 89 | 227 |
| Dec. | 64 | 67 | 51 | 8 | 83 | 132 | 17 | 11 | 112 | 246 |
| 1967* |  |  |  |  |  |  |  |  |  |  |
| Jan. | 21 | 39 | 40 | 8 | 74 | 104 | 15 | 12 | 90 | 219 |
| Feb. | 14 | 26 | 33 | 10 | 79 | 77 | 16 | 9 | 84 | 202 |
| March | 15 | 18 | 46 | 8 | 74 | 102 | 18 | 12 | 110 | 229 |



FOREIGN TRADE BY COUNTRIES

| Area and country | Imports, c.i.f. |  |  |  |  | Exports, f.o.b. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Whole year |  | Jan.-March |  |  | Whole year |  | Jan.-March |  |  |
|  | 1965 | 1966* | 1966* | 1967* |  | 1965 | 1966* | 1966* | 1967* |  |
|  | \% | \% | \% | \% | Mill. mk | \% | \% | \% | \% | Mill. mk |
| Sterling area ......... | 15.8 | 16.6 | 16.6 | I6.I | 216.1 | 22.8 | 22.6 | 23.1 | 21.4 | 232.3 |
| United Kingdom ........ | 15.3 | 16.1 | 16.1 | 15.4 | 207.4 | 20.7 | 20.5 | 2 I .4 | 19.7 | 213.6 |
| Other OECD countries in Europe . . . . . . . . . . . | 55.5 | 53.7 | 54.1 | 56.3 | 756.7 | 44.8 | 46.7 | 46.1 | 45.0 | 489.6 |
| Austria | 0.8 | 0.9 | 0.9 | 0.9 | 12.6 | 0.3 | 0.4 | 0.5 | 0.5 | 5.4 |
| Belgium-Luxembourg | 2.2 | 1.9 | 1.9 | 1.8 | 24.1 | 3.3 | 3.1 | 2.6 | 2.1 | 22.5 |
| Denmark | 3.1 | 3.5 | 3.3 | 3.1 | 42.0 | 3.9 | 3.5 | 3.2 | 3.7 | 40.5 |
| France | 4.2 | 4.3 | 5.3 | 4.9 | 65.6 | 4.4 | 4.5 | 4.6 | 4.6 | 49.9 |
| Western Germany | r8.9 | 17.0 | 18.0 | 17.3 | 233.1 | 11.2 | 11.I | 11.0 | 9.3 | 101.0 |
| Italy | 1.9 | 2.0 | 2.4 | 2.3 | 3 I 4 | 3.0 | 3.0 | 3.7 | 3.4 | 37.5 |
| Netherlands | 4.2 | 3.6 | 3.7 | 3.8 | 50.9 | 6.0 | 5.8 | 5.2 | 5.6 | 61.0 |
| Norway | r. 9 | 2.1 | 1.9 | 2.0 | 26.8 | 1.I | 1.8 | 2.2 | 1.9 | 20.5 |
| Portugal | 0.2 | 0.3 | 0.3 | 0.5 | 6.3 | 0.2 | 0.4 | 0.3 | 0.3 | 2.8 |
| Spain | 0.5 | 0.4 | 0.5 | 0.6 | 8.2 | I.I | 1.2 | 1.0 | 1.0 | 11.1 |
| Sweden | 14.0 | 14.I | 12.2 | 15.5 | 208.1 | 7.5 | 8.8 | 9.0 | 9.6 | 105.2 |
| Switzerland | 2.9 | 3.1 | 3.0 | 3.2 | 42.3 | 0.7 | 0.9 | 1.2 | 1.0 | 10.4 |
| Eastern Bloc | 18.9 | 19.8 | 18.8 | r8.6 | 250.7 | 21.0 | 18.7 | 17.2 | 22.1 | 240.7 |
| China | 0.3 | 0.5 | 0.6 | 0.7 | 8.8 | 0.6 | 0.6 | 0.6 | 0.2 | 2.3 |
| Czechoslovakia | 0.7 | 0.6 | 0.5 | 0.7 | 9.2 | 0.6 | 0.8 | 0.7 | 0.5 | 5.1 |
| Eastern Germany | 0.9 | 0.9 | 0.7 | 0.8 | 10.1 | 0.8 | 1.0 | 0.8 | 0.7 | 8.0 |
| Poland | 1.9 | I. 6 | 1.2 | 1.1 | 15.0 | 2.3 | 1.4 | 1. 4 | I. 1 | 12.3 |
| Soviet Union | 14.4 | 15.5 | 15.2 | 14.8 | 199.8 | 15.8 | 14.2 | 12.4 | 18.7 | 203.3 |
| U.S. and Canada | 5.2 | 4.9 | 6.0 | 4.6 | 62.5 | 6.2 | 6.6 | 7.8 | 6.0 | 65.7 |
| United States | 5.0 | 4.6 | 5.7 | 4.2 | 56.3 | 6.0 | 6.4 | 7.5 | 5.9 | 64.3 |
| Latin America | 1.6 | 2.8 | 2.0 | I. 8 | 24.2 | 3.8 | 2.9 | 2.6 | 2.7 | 29.2 |
| Argentina .............. | 0.3 | 0.3 | 0.0 | 0.1 | 0.6 | 0.9 | 1.0 | 1.0 | r.I | 11.5 |
| Brazil | 0.3 | 1.3 | 1.0 | 0.8 | 11.2 | 1. 4 | 0.4 | 0.4 | 0.5 | 5.9 |
| Colombia | 0.6 | 0.7 | 0.7 | 0.5 | 6.7 | 0.7 | 0.6 | 0.6 | 0.2 | 2.6 |
| Other | 3.0 | 2.2 | 2.5 | 2.6 | 34.9 | $x .4$ | 2.5 | 3.2 | 2.8 | 30.5 |
| Grand total | 100.0 | 100.0 | 100.0 | 100.0 | 1345.1 | 100.0 | 100.0 | 100.0 | 100.0 | I 088.0 |
| of which |  |  |  |  |  |  |  |  |  |  |
| EFTA countries | 38.2 | 40.0 | 37.7 | 40.6 | 545.5 | 34.3 | 36.4 | 37.7 | 36.6 | 398.5 |
| EEC countries | 31.4 | 28.8 | 31.2 | 30.1 | 405.2 | 28.0 | 27.5 | 27.1 | 25.0 | 271.8 |



PRICE INDEXES

| Period | Wholesale prices $\quad 1949=$ r00 |  |  |  |  |  |  |  |  | $\begin{gathered} \hline \text { Building costis } \\ \text { I964 }=100 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Origin |  | Purpose |  |  | Stage of processing |  |  | Total |  | Building materials |
|  |  |  | Imported goods | Producer goods | $\left\|\begin{array}{c}\text { Machin- } \\ \text { ery \& } \\ \text { transport } \\ \text { equipm. }\end{array}\right\|$ | Consumer goods | Raw materials and comand com modities | $\begin{gathered} \text { Simply } \\ \text { processed } \\ \text { goods } \end{gathered}$ | $\left\|\begin{array}{c}\text { More } \\ \text { elab- } \\ \text { orately } \\ \text { processed } \\ \text { goods }\end{array}\right\|$ |  |  |  |
| 1964 | 226 | 231 | 210 | 228 | 214 | 227 | 250 | 218 | 218 | 100 | 100 | 100 |
| 1965 | 236 | 242 | 214 | 241 | 224 | 232 | 266 | 228 | 223 | 105 | 106 | 104 |
| 1966 | 241 | 247 | 216 | 245 | 228 | 238 | 271 | 233 | 228 | 108 | 112 | 104 |
| 1966 |  |  |  |  |  |  |  |  |  |  |  |  |
| April | 240 | 247 | 216 | 247 | 229 | 235 | 272 | 233 | 225 | 105 | 107 | 103 |
| May | 239 | 245 | 216 | 246 | 228 | 233 | 268 | 233 | 226 | 109 | 115 | 104 |
| June | 239 | 245 | $2 \times 6$ | 245 | 229 | 233 | 266 | 233 | 226 | 109 | 115 | 104 |
| July | 242 | 249 | 217 | 247 | 229 | 240 | 270 | 235 | 231 | 109 | 115 | 104 |
| Aug. | 243 | 250 | 218 | 246 | 229 | 243 | 274 | 234 | 231 | 109 | 115 | 104 |
| Sept. | 242 | 248 | 217 | 244 | 228 | 242 | 270 | 233 | 230 | 109 | 115 | r04 |
| Oct. | 242 | 248 | 215 | 244 | 229 | 242 | 270 | 233 | 230 | 109 | 115 | 104 |
| Nov. | 242 | 249 | 216 | 244 | 229 | 243 | 272 | 232 | 231 | ro9 | 115 | 104 |
| Dec. | 242 | 249 | 216 | 244 | 229 | 243 | 273 | 232 | 231 | 109 | 115 | 104 |
| 1967 |  |  |  |  |  |  |  |  |  |  |  |  |
| Jan. | 243 | 250 | 216 | 244 | 232 | 245 | 271 | 232 | 234 | 112 | 119 | 105 |
| Feb. | 245 | 253 | 216 | 243 | 233 | 251 | 276 | 232 | 235 | 112 | 119 | 106 |
| March |  | . . |  | . | $\cdots$ | .. | .. | . | .. | II2 | 119 | 106 |
| April |  | .. | $\cdots$ |  | $\cdots$ |  | .. | $\cdots$ | . | 112 | 119 | 105 |


| Period | Cost of living Oct. $1951=100$ |  |  |  |  |  | Consumer prices Oct. -Dec. $1957=100$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Foodstuffis | Rent | $\begin{gathered} \text { Heating } \\ \text { and } \\ \text { lighting } \end{gathered}$ | Clothing | Other | Total | Foodstuffs | Rent | $\begin{aligned} & \text { Heating } \\ & \text { and } \\ & \text { lighting } \end{aligned}$ | Clothing | Other |
| 1964 | 170 | 184 | 364 | 114 | 107 | 164 | 133 | 135 | 135 | Iro | 132 | 134 |
| 1965 | 178 | 195 | 377 | 115 | 109 | 173 | 140 | 144 | 140 | III | 135 | 141 |
| 1966 | 185 | 202 | 392 | 119 | III | 182 | 145 | 149 | 145 | II6 | 138 | 148 |
| 1966 |  |  |  |  |  |  |  |  |  |  |  |  |
| April | 183 | 200 | 388 | 117 | 110 | 179 | 144 | 147 | 144 | 114 | 137 | 146 |
| May | 184 | 204 | 388 | 117 | 110 | 179 | 145 | 150 | 144 | 114 | 137 | 146 |
| June | 184 | 204 | 388 | 118 | 110 | 180 | 145 | 150 | 144 | 114 | 137 | 146 |
| July | 185 | 204 | 392 | 118 | 111 | 181 | 145 | 150 | 145 | 115 | 137 | 148 |
| Aug. | 186 | 204 | 392 | 118 | 112 | 183 | 146 | 150 | 145 | 114 | 139 | 149 |
| Sept. | 187 | 204 | 392 | 120 | 113 | 185 | 147 | 150 | 145 | 117 | 140 | 151 |
| Oct. | 188 | 203 | 401 | 124 | 113 | 186 | 147 | 149 | 149 | 120 | 140 | 152 |
| Nov. | 189 | 204 | 401 | 125 | 113 | 187 | 148 | 150 | 149 | 122 | 140 | 153 |
| Dec. | 189 | 205 | 401 | 126 | 113 | 189 | 149 | 150 | 149 | 122 | 140 | 154 |
| 1967 |  |  |  |  |  |  |  |  |  |  |  |  |
| Jan. | 191 | 205 | 403 | 127 | II4 | 193 | 150 | 151 | 149 | 123 | 141 | 157 |
| Feb. | 192 | 206 | 403 | 128 | 114 | 193 | 151 | 151 | 149 | 124 | 142 | 158 |
| March | 192 | 206 | 403 | 128 | 115 | 194 | 151 | 152 | 149 | 125 | 143 | 158 |
| April | 193 | 207 | 403 | 129 | 115 | 194 | 15I | 152 | 149 | 125 | 143 | 158 |

PRODUCTION - INTERNAL TRADE

| Period |  |  |  |  |  |  |  |  |  | Commer- <br> cial <br> timber <br> fellingsr ooopiledcu. $m$ | $\begin{gathered} \text { Wholesale } \\ \text { trade } \\ \text { volume } \\ \text { index } \\ \mathrm{Y954}=100 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Investment goods | Otherproducergoods | Consumergoods | Special indeses of manufacturing |  |  |  | Total, adjusted for normal seasonal variations |  |  |
|  |  |  |  |  | $\begin{aligned} & \text { Wood } \\ & \text { industry } \end{aligned}$ | $\begin{aligned} & \text { Paper } \\ & \text { industry } \end{aligned}$ | Metal industry | Other |  |  |  |
| 1964 | 148 | 149 | 154 | 136 | 129 | 170 | 148 | 143 | 148 | 53200 | 156 |
| 1965* | 157 | 161 | 164 | 143 | 130 | 180 | 161 | 150 | 158 | 51905 | 170 |
| 1966* | 164 | 157 | 170 | 153 | 120 | 188 | 159 | 163 | 163 | 46507 | 174 |
| 1965* |  |  |  |  |  |  |  |  |  |  |  |
| Aug. | 159 | 144 | 165 | 151 | 112 | 189 | 148 | 158 | 159 | 2082 | 173 |
| Sept. | 175 | 178 | 176 | 156 | 128 | 196 | 177 | 164 | 159 | 2844 | 186 |
| Oct. | 170 | 181 | 176 | 152 | 131 | 195 | 181 | 164 | 157 | 2856 | 184 |
| Nov. | 168 | 173 | 174 | 153 | 119 | 182 | 172 | 166 | 159 | 3317 | 181 |
| Dec. | 156 | 167 | 160 | 142 | 120 | 160 | 169 | 148 | 159 | 3842 | 196 |
| 1966* |  |  |  |  |  |  |  |  |  |  |  |
| Jan. | 155 | 162 | 162 | 141 | 116 | 170 | 165 | 145 | 158 | 4219 | 131 |
| Feb. | 157 | 162 | 163 | 144 | 125 | 175 | 166 | 149 | 160 | 4742 | 148 |
| March | 179 | 184 | 186 | 164 | 151 | 204 | 185 | 171 | 162 | 4198 | 175 |
| April | 160 | 157 | 162 | 155 | 139 | 170 | 157 | 161 | 162 | 3177 | 174 |
| May | 166 | 161 | 172 | 156 | 136 | 188 | 161 | 165 | 163 | 12681 | 180 |
| June | 157 | 155 | 157 | 156 | 125 | 171 | 154 | 161 | 162 | 2305 | 174 |
| July | 119 | 73 | 131 | 106 | 98 | 184 | 79 | 117 | 159 | 910 | 157 |
| Aug. | 165 | 147 | 168 | 163 | 102 | 194 | 146 | 173 | 160 | I 793 | 178 |
| Sept. | 176 | 171 | 180 | 167 | 124 | 203 | $\mathrm{r}_{72}$ | 175 | 164 | 2630 | 199 |
| Oct. | 184 | 174 | 193 | 170 | 114 | 213 | 178 | 188 | 170 | 3116 | 188 |
| Nov. | 185 | 174 | 188 | 167 | 106 | 205 | 178 | $185{ }^{\circ}$ | 171 | 3048 | 188 |
| Dec. | 166 | 166 | 173 | 152 | 109 | 183 | 166 | 167 | r71 | 3688 | 200 |
| 1967* |  |  |  |  |  |  |  |  |  |  |  |
| Jan. | 175 | 170 | 182 | 161 | 113 | 201 | 170 | 172 | 172 | 3835 | 140 |
| Feb. | 169 | 173 | 173 | 159 | 132 | 185 | 171 | 167 | 171 | 5079 | .. |
| March | 173 | 178 | 177 | 163 | 137 | 194 | 173 | 168 | 171 | 5029 |  |



March 1963 figures are affected by strikes. Seasonally adjusted series are corrected for estimated strike effects.

## BUILDING - WAGES - TRANSPORT - EMPLOYMENT

| Period | Buildings completed, mill. cu. m |  |  |  |  | Buildingsunderconstruc-tion at endof periodmill. cu. m | Index of salary and wage earners' earnings$1957=100$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total | Dwelling houses | $\underset{\text { buildings }}{\text { Farm }}$ | Commercial and industrial premises | Official buildings |  | All salary and wage earners | Wage earners in |  |  |
|  |  |  |  |  |  |  |  | Agriculture | Forestry | Manu- facturing |
| 1964 | 24.59 | 10.57 | 2.43 | 7.61 | 2.80 | 28.75 | 164 | 154 | 172 | 162 |
| 1965 | 27.04 | 10.96 | 2.58 | 9.20 | 3.12 | 3 I .31 | 180 | 177 | 192 | 176 |
| - 1966* | 26.54 | II. 26 | 2.80 | 8.19 | 3.00 | 35.40 | 191 | 196 | 190 | 190 |
| . 1965 |  |  |  |  |  |  |  |  |  |  |
| July-Sept. | 7.15 | 2.57 | 0.97 | 2.27 | 0.87 | 35.65 | 180 | 177 | 195 | 176 |
| Oct.-Dec. | 9.76 | 4.43 | 0.98 | 3.44 | 0.57 | 31.3I | 180 | 180 | 180 | 177 |
| 1966* |  |  |  |  |  |  |  |  |  |  |
| Jan.-Mar. | 4.92 | 2.30 | 0.24 | 1.85 | 0.42 | 29.60 | 184 | 187 | 184 | 181 |
| Apr.-June | 4.55 | 1.99 | 0.41 | 1.34 | 0.55 | 35.78 | 188 | 200 | 187 | 188 |
| July-Sept. | 7.15 | 2.36 | 0.99 | 2.09 | 1.20 | 38.83 | 194 | 196 | 193 | 195 |
| Oct.-Dec. | 9.92 | 4.61 | I.I6 | 2.91 | 0.83 | 35.40 | 194 | 196 | 193 | 195 |


| Period | Rai | ays | Foreignshipping |  |  |  | Labourinput |  | Unemployment |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Goods trucks loaded Thousands |  | Vessels arrived <br> with cargo - 1 Vessels departed <br> net reg. tons  |  |  |  | $\begin{gathered} 1000 \\ \text { man-months } \end{gathered}$ |  | \% of total labour force |  |
|  | 1966* | 1967* | 1966* | 1967* | 1966* | 1967* | 1966 | 1967* | 1966 | 1967* |
| Jan. | 118 | 123 | 724 | 840 | 560 | 692 | I 896 | . | 2.2 | 3.1 |
| Feb. | 118 | 125 | 434 | 615 | 270 | 502 | I 869 | . | 2.4 | 3.1 |
| March | 140 | 133 | 519 | 756 | 344 | 627 | I 877 | -• | 2.1 | 2.6 |
| April | 134 | 140 | 624 | 834 | 557 | 676 | I 905 |  | 2.0 |  |
| May | 136 |  | I 092 |  | 884 |  | I 953 |  | 1.3 |  |
| June | 131 |  | I 364 |  | 1217 |  | r 905 |  | 1.0 |  |
| July | 12I |  | I 587 |  | I 400 |  | r 728 |  | 0.9 |  |
| Aug. | 138 |  | 1 366 |  | 1 287 |  | 1 833 |  | 1.1 |  |
| Sept. | 139 |  | 1214 |  | 1 079 |  | I 969 |  | 1.0 |  |
| Oct. | 140 |  | 1091 |  | 867 |  | 1955 |  | 1.2 |  |
| Nov. | 133. |  | 1084 |  | 837 |  | r 955 |  | 1.2 |  |
| Dec. | 120 |  | 995 |  | 815 |  | I 912 |  | 1. 7 |  |

Index (Some indexes of industrial production adjusted for normal seasonal variations, $1959=100$

## EXPLANATIONS RELATING TO THE STATISTICAL SECTION

PRE-T963 VALUES ARE GIVEN IN THE NEW MONETARY UNIT, ONE NEW MARK BEING EQUIVALENT TO ONE HUNDRED OF THE OLD MARKS.

## BANK OF FINLAND

Page 3. The items of the statement of the Bank of Finland are described in Monthly Bulletin No. Io, 1955, p. 25.

Page 4. Since Dec. 31, 1965 Gold and foreign exchange $=$ Gold (valued on basis of the par value of the mark) + IMF gold tranche + Foreign exchange. Other foreign assets $=$ Foreign bills + Foreign bonds + Prepayments for exports. Other foreign liabilities $=$ Mark accounts of holders abroad + Foreign term liabilities. Treasury bills and bonds: Including Treasury bond loan + Treasury bill covering certain IMF and IBRD accounts (included in Other claims). Other claims, net - Advances for stand-by stocks - Finnish rerm liabilities (Treasury). Foreign exchange situation: Gold holdings are valued on basis of the par value of the mark. Gold tranche position measures that part of Finland's quota which may be drawn essentially automatically in convertible exchange against payment in marks.

Page 5. Other advances = Inland bills in foreign currency + Cheque accounts (assets) + Other claims excl. Treasury's IMF and IBRD bill, Prepayments for exports and Advances for stand-by stocks. Liabilities = Other cheque accounts + Other sight liabilities + Other Finnish term liabilities - Account of the Mortgage Bank of Finland Oy. - Cash reserve accounts. - Diagrams. Left: Net claims on other than banks $=$ Net foreign assets + Net claims on the Treasury + Net claims on the rest of economy + Finnish bonds + Finnish coin - Equalization accounts $=$ Notes in circulation + Bank's own funds - Net claims on the banks.

## DEPOSITS BY THE PUBLIC -

## adVances to The public - MONEY SUPPLy

Commercial bank and mortgage bank figures obtained from the official bank statistics, savings bank figures from the Central Statistical Office, other figures from the respective credit institurions or their central banks.

Page 6. Cheque accounts in all credit institutions relates to commercial banks, savings banks, co-operative credit societies, and mortgage banks. Term deposits in all credit institutions includes a small amount of deposits in mortgage banks. Indextied deposits and high-interest deposits are included in term deposits.

Page 7. Money supply = Finnish notes and coins in circulation - Finnish notes and coins held by the banks + Cheque accounts of the public + Postal giro accounts of the public.

## STATE FINANCES

Page 8. Official monthly figures adjusted by the Bank of Finland Institute for Economic Research. Revenue and expenditure: All extra-budgetary funds are included, and figures are reported on a payment basis. - Annual figures will be published in separate articles. Debt: Index-tied bond loans are given at their nominal values. Cash debt (net) $=$ net debt to the Bank of Finland plus short-term debt to the Post Office Savings Bank minus cash holdings (net) of State departments. In principle, the change in this item $=$ surplus (deficit) in the table on revenue and expenditure. The small divergence is due to the fact that the adjustment of the monthly figures is not as accurate as that of the annual (December) figures.

## FOREIGN TRADE

Pages 9-12. Figures supplied by the Board of Customs. The unit value indexes ( $\mathbf{p}$. 9): The indexes are calculated according to the Laspeyres formula. At the end of the year the arithmetic mean of the Laspeyres indexes corresponds to the annual level of the Fisher index formula. Seasonal variations are not eliminated. Terms of trade: the ratio of export indexes to import indexes. Foreign trade by countries (p. 12): imports by countries of purchase, exports by countries of sale.

## PRICE INDEXES

Page 13. Wholesale price index and Building cost index calculated by the Central Statistical Office. Cost of living index and Consumer price index calculated by the Ministry for Social Affairs.

## PRODUCTION - INTERNAL TRADE

Page 14. Index of industrial production calculated by the Central Statistical Office. The grouping by branches of industry is in accordance with the international nomenclature (ISIC). The weight of each group represents the ratio of its value added to the total value added of industrial production in the base year. The seasonally adjusted series is calculated by the Bank of Finland Institute for Economic Research on the basis of the index of industrial production per working day; for the method of calculation of series adjusted for normal and specific seasonal variations see Bulletin No. 8, 1961, p. 18. Other seasonally adjusted series are calculated according to method resembling the U.S. Bureau of Census Method II. Commodities according to use: investment goods weight 14.3, other producer goods weight 57.0 and consumer goods weight 28.7. Special manufacturing indexes: wood industry ISIC no. 25, weight 6.6, paper industry no. 27, weight 13.1, metal industry nos. 34-38, weight 23.5 , and other manufactures nos. $20-24,26,28-33,39$, weight 44.0. Commercial timber fellings calculated by the Ministry of Communications and Public Works. Beginning June r964 an additional series has been collected by a new sample method. As the compilation of old series has been ended, the figures since July 1965 have been calculated by extrapolating the level of old series with the percentage changes of the new series. These calculations have been made by the Bank of Finland Institute for Economic Research. Wholesale trade volume index, calculated by the Ministry of Finance. Based on sales statistics compiled by the daily Uusi Suomi, covering about $50 \%$ of all internal wholesale trade. Price fluctuations have been eliminated by means of the revised wholesale price index.

## BUILDING - WAGES - EMPLOYMENT - TRANSPORT

Page 15. Building figures supplied by the Central Statistical Office. Index of salary and wage earners' earnings calculated by the Central Statistical Office. Beginning 1957, the weights employed are determined according to the structure of total earnings in 1957; for 1954-1956, the weights are in accordance with earnings in r95x. Railzvay figures supplied by the Board of Railways. Shipping figures supplied by the Shipping Board. Labour input and unemployment figures supplied by the Labour Research Bureau of the Ministry of Communications and Public Works, both based on the labour force sample survey. Labour input represents the estimated average number of days worked. (See article in No. ro, 1960 of this Bulletin).

## SYMBOLS USED

* Preliminary - Less than half the final digit shown . Logically impossible . Not available - Nil

A line drawn across a column between two consecutive figures indicates that the figures above and below the line are not strictly comparable.

## SOME PARTICULARS ABOUT FINLAND

## FORM OF GOVERNMENT'

From 1154 to 1809 Finland formed a part of the kingdom of Sweden. It then became an autonomous Grand Duchy connected with Russia until December 6, 1917, the date of Finland's declaration of independence. The republican constitution was adopted in 1919. The legislative power of the country is vested in Parliament and the President. The highest execurive power is held by the President, elected for a period of 6 years. The President for the current period, March I, 1962, to March Is 1968, is Urho Kekkonen.

Parliament, comprising 200 members, is elected by universal suffrage for a period of 4 years. The number of seats of the different parties in Parliament elected in 1966 were as follows, numbers in brackets indicating present state of parties: Social Democrats 55, Centre Party 49 (50), People's Democrats 41 (42), Conservatives 26, Swedish Party 12, Liberal Party 9 (8), Social Democratic League 7 (6) and Finnish Farmers' Party 1.

## LAND

THE AREA is 337000 square kilometres (Great Britain's ares is 245000 sq . km and Italy's area 301000 sq . km ). Of the total, inland waters form $9.4 \%$. On an average $15.8 \%$ of the land in the South of Finland is cultivated (I960), $2.3 \%$ in the North and $9.2 \%$ of the land as a whole. Of the land area 21.8 mill. ha ( 53,9 mill. acres), or $71.3 \%$ are covered by forests.

OWNERSHIP OF LAND (1960): The total land area was distributed among different classes of owners approximately as follows: private $60.9 \%$, State $31.8 \%$, joint stack companies etc. $5.6 \%$, municipalities and parishes $1.7 \%$.

## POPULATION

NUMBER OF INHABITANTS (1965): 4.6 million. Sweden 7.7, Switzerland 5.9, Denmark 4.8 and Norway 3.7 million.

DENSITY OF POPULATION (1965): In South Finland 25.7 , in North Finland 4.2 and in the whole country an average of 15.1 inhabitants to the square kilometre.

DISTRIBUTION BY AREA (1965): $56 \%$ of the population inhabit the rural areas, $44 \%$ towns and urban districts. The largest towns are: Helsinki (Helsingfors), the capital 505900 inhabitants, Tampere (Tammerfors) 142000 , Turku (Abo) 140400.

OCCUPATIONS (1960): Agriculture and forestry $32 \%$, industry and construction $31 \%$, commerce $9 \%$, transport and communications $7 \%$, services $11 \%$, economically inactive independent persons II \%.

LANGUAGR (r960): Finnish speaking 92.4 \%, Swedish speaking $7.4 \%$, others $0.2 \%$.

EDUCATION (1965): Practically all persons over 15 years of age are literate. There are 6 universities (the oldest founded in 1640), 6 colleges of university standard, and 2 teacher training colleges, besides teacher training departments in two of the universities.

INCREASE OF POPULATION (1965): births $16.9 \% 02$ deaths $9.6 \%$ increase $6.1 \%$. Deaths in France Ir.r $\%$. and Great Britain II. 5 \% 00 .

## TRADE AND TRANSPORT

NATIONAL INCOME (1965, in million marks) Gross domestic product at factor cost by industrial origin: agriculture 2174 ( $9 \%$ ), forestry and fishing 2087 ( $9 \%$ ), manufacturing 6709 ( $29 \%$ ), construction 2259 ( $10 \%$ ), transport and communication 1672 ( $7 \%$ ), commerce, banking and insurance $3036(13 \%)$, public administration $946(4 \%)$, other services 4396 ( $19 \%$ ), total 23 279. Index of real domestic product 168 $(1954=100)$.

FOREST RESOURCES (1960-1963): The growing stock comprised 1410 million of solid $\mathrm{cu} . \mathrm{m}$ incl. bark ( 49797 million
cu. ft ), of which pine $43 \%$ and spruce $38 \%$ the rest $19 \%$ being leaf-trees, chiefly birch. Of the growing stock 13300 million $\mathrm{cu} . \mathrm{ft}, 56 \%$ of them pine, was up to the standard required for logs. The annual growth is 43 million solid cu. m green wood excl. bark ( 1519 mill. cu. ft). The total removal in 1963 calculated according to the use of wood was 5 I million cu. m excl. bark (I 815 million cu. ft ).

AGRICULTURE ( 1960 ): Cultivated land 2.6 million hectares of which holdings of less than 5 ha. amount to $17 \%$, 5 to 15 ha. $48 \%$, 5 to 50 ha. $30 \%$ and more than $50 \mathrm{ha} .5 \%$. Number of holdings 388000 , of which 184000 are of more than 5 ha. Index of agricultural production 137 for 1965 (1954 $=100$ ). Measure of self-sufficiency in bread cereals $9 \mathrm{r} \%$ in the crop year 1964/65.

INDUSTRY (1964): Gross value of industrial production 17450 mill. marks, number of workers 349000 , salaried employees 76 400, motive power (1964) 4.6 mill. HP. Index of industrial production 148 for 1964 ( $1959=100$ ).

RALLWAYS (Jan. I, 1967): Length 5556 km , of which 5545 km are State and 11 km private railways. The gauge of State railways 1.524 m .

MERCHANT FLEET (April 30, 1967): Steamers 117 (202 278 gross reg. tons), motor vessels 398 ( 809010 gross reg. tons), sailing vessels with auxiliary engines 23 ( 2987 gross reg. tons). Total 538 (ror 4275 gross reg. tons).

MOTOR VEHICLES (Dec. 31, 1966): Passenger cars 505900 , lorries and vans 85200 , buses 7200 , others 3800 . Total 602100.

SCHEDULED AIR TRAFFIC OF FINNISH COMPANIES (19.66): Kilometres flown 14.5 million, passengers carried 768 757, passenger kilometres 409.7 million, and ton kilometres of freight and mail 7.9 million.

## FINANCE AND BANKING

CURRENCY. Since 1860 , Finland has had its own monetary system. From 1877 until 1914 the country was on the gold standard, and returned to it in 1926. In 193 1 , the Central Bank's duty to redeem bank notes in gold was suspended and at the end of 1962 was entirely cancelled. The monetary unit is the mark (Finnish markka). On Jan. 1, 1963, the value of the mark was raised to one hundred times its former value. The official par value of the new unit is 3.20 marks to the U.S. dollar. Finland has been a member of the International Monetary Fund since 1948.

MUNICIPAL FINANCES. In the finance accounts for 1964 expenditure amounted to 3 r 79 mill. marks. Total revenue was 3165 million, of which income from taxation 1575 million. The municipal income tax (non-progressive) averaged $12.00 \%$ of the ratepayers' taxable income.

THE CENTRAL BANK. The Bank of Finland functions under the guarantee and supervision of Parliament. Its Board of Management is appointed by the President of the Republic; the Bank Supervisors, nine in number, are elected by Parliament. The Bank has a head office in Helsinki and 12 branches in other towns.

OTHER CREDIT INSTITUTIONS (Dec. 31, 1966). There are two big and four small commercial banks with in all 783 offices, 356 savings banks, 483 cooperative credit societies and their central bank, six mortgage societies, and POSB. The savings departments of the cooperative stores accept deposits from the public. The National Pension Institute and sixty-four private insurance companies also grant credits.

RATES OF INTEREST (June 1, 1966). Bank of Finland discount rates 6-7 $1 / 2 \%$. Other credit institutions: term deposits $41 / 2 \%$, 12 months' deposits $6 \%$, 100 per cent index-tied deposits $3 \%$, 50 per cent index-tied deposits $4 \%$ highest lending rate $\mathbf{~ r} \%$.

# DIVERSIFICATION OF FINNISH EXPORTS 

BY<br>KAARLO LAARNA, D. Pol. Sc.<br>DIRECTOR, FEDERATION OF FINNISH INDUSTRIES

## BACKGROUND

The Finnish economy is, like that of many small industrial countries, greatly dependent on exports. Domestic markets are small and raw material resources, with the exception of wood, scarce. An average of one fifth of the gross national product and about one fourth of the gross value of the industrial production is exported. In the past few years almost 70 per cent of our exports have been based on wood. Earlier this figure used to be up to 80 per cent, or even more. Since our exports depend very much on woodbased industries, exports have been both onesided and concentrated as well as susceptible to cyclical fluctuations.

The economic growth after World War II has been relatively fast. Rapidly increasing exports and a high rate of investment have been the main factors behind this development. The volume of the gross national product has grown by an average of 5 per cent yearly since the beginning of the 1950's. At the same time the volume of exports has grown by 7 per cent per year and investment's share in the gross national product has been nearly 30 per cent.

The growth of both gross national product and exports can, to a large extent, be
credited to the pulp and paper industry. The demand for woodworking products has remained high after the war, and the price development has also been relatively favourable for Finland. However, we have now reached the crossroads. The opportunities for a further expansion of production are fewer than before, because our forest resources are becoming fully utilized.

In order to maintain high employment and the relative competitiveness of our economy we need an average annual growth of gross national product by 4-4.5 per cent and that in the volume of exports by 6-7 per cent during the next decade. Due mainly to the strong expansion in the pulp and paper industries, it has been possible to maintain such figures in the past, but in the future our wood resources are not sufficient to yield the requisite growth of total exports. It is necessary to diversify our exports. The following will indicate to what extent such a diversification has already taken place. (See figure and table 1.)

## EXPORTS BASED ON WOOD

During the last few years demand for wood has increased faster than fellings and the sufficiency of industrial wood has

Exports in 1961-1966, mill. mk


1. Total exports
2. Industrial products
3. Paper industry
4. Wood industry
5. Metal and engineering industry
6. Other industries
7. Textile industry
8. Chemical industry
become a question of prime importance. In the long run the solution to this problem depends essentially upon the implementation of the programme of forest improvement projects. In the short run the availability of timber is mainly a price question. The price of roundwood has increased to a level which has affected profitability of the woodworking industry.

The degree of processing of the exports based on wood has in fact already been significantly intensified (see table 2). The earlier quite important but nowadays economically unprofitable exports of roundwood have decreased by three quarters during the present decade. Imports of roundwood have at the same time exceeded exports. The share of exports of sawn goods, which represent a relatively low degree of processing, has also decreased considerably, whereas exports of wood products such as plywood and furniture have shown quite a large increase. Exports of pulp have on an average increased as rapidly as those of products based on wood generally. The greatest increase has taken place in the most highly processed paper products. The increase in the demand for these, especially for paper and board needed for packages, seems to be quite stable in the long run also according to forecasts by the FAO, and as far as capacity is concerned, exports of these products could continue to: grow rapidly at least until the end of this decade. However, a rapid increase in capacity is taking place in other countries also, especially in North America.

One very important factor in the exports of woodworking products is the development in international trade policy. Finland's association with EFTA has obtained for us equal treatment with our main competitors on the British market. The recently concluded Kennedy Round within the GATT also resulted in satisfactory agreements
with the EEC countries in this respect. It is evident that the paper industry will maintain its position as our main export industry in the future, and it is also the key variable in all export forecasts. Even a relatively small decrease in the growth rate of exports in the paper sector makes a higher relative growth of other exports more necessary.

## METAL AND ENGINEERING EXPORTS

The metal and engineering industries constitute the second most important export group in Finland. Before World War II, this group produced mainly for the domestic market. Its capacity had to be expanded very strongly in connection with war reparations. After these were paid in 1952, Finland's metal and engineering industry has proved that it is competitive on the world market. More than half of the metal industry's exports has consisted of ships and woodworking machinery, about one fifth of other investment goods and the rest mainly of different metals and cable products. The share of consumer goods in the metal industry's exports has been small, but this sector is growing rapidly and is gradually increasing its exports. In the future also, the emphasis is likely to be on heavy industry and on the design and manufacture of tailor-made types of products which are best suited to a small country. The five-year trade agreement with the Soviet Union for 1966-1970 gives a good basis for the order stock of the metal industry and safeguards about one half of the planned exports until 1970.

There has lately been a favourable development in the orders from western countries for metal and engineering goods. In this connection an important question has arisen as to increasing the opportunities for obtaining export credits. With the prog-
ress of the international division of labour the metal industry, in order to remain competitive, needs to be further concentrated with more emphasis on research and development of new methods.

## "NEW EXPORTS"

The largest remaining group of exports is often called the "new exports". Apart from this group there are principally exports of agricultural products. Before the war, exports of agricultural products, mainly butter and cheese, were around 10 per cent of total exports. Lately this share has been 4 or 5 per cent, and in the future it will probably further diminish.

The term "new exports" is not and cannot be very clear: the new exports of today will not be included under this heading tomorrow. The use of this term emerges from the fact that the unrealistic foreign exchange rates before the devaluation in 1957 formed an insurmountable obstacle to exports of most of the products now included under this heading. This was true even for products which were exported in considerable quantities before the war, like textiles, furniture and ceramics.

On the other hand the import restrictions before devaluation limited both the supply of foreign raw materials and foreign competition in Finland. It was therefore not necessary for the protected industries to compensate for losing domestic markets by export deliveries. Therefore, the real takeoff for exports from this group came rather iate. A very important step was also Finland's association with EFTA in 1961. EFTA has in many respects been a very important factor in the development of exports, although it has at the same time facilitated imports from many industrially more developed countries, which has had
certain negative effects. On the whole, however, our experience of participation in EFTA has been predominantly favourable.
The most important products within the group of new exports are consumer goods. The marketing of these differs in many respects from that of products of the woodworking industry and of the heavy metal industry. Table 3 shows some examples of exports of consumer goods during 1962-1966. The figures are self-explanatory. The marketing of consumer goods usually demands several years work. Tangible results have thus been evident only during the past few years. The absolute export figures are, generally speaking, still small, but the growth rate is impressive and gives good hope for the future. The examples in table 3 also illustrate the efforts to diversify Finnish exports.

It is clear that the development of the international division of labour also compels our consumer goods industry to specialize, to cut down the number of product lines and generally to rationalize its production. This kind of development is naturally very desirable also from the viewpoint of our entire economy. For the individual enterprise longer series of production mean a lowering of unit costs in production and thus an increase in profitability. On the other hand, in most industries Finnish enterprises hardly ever have the opportunity of competing in length of production series with the capital-intensive companies of larger countries, especially for standard products. For this reason the production of high quality special products should in most cases suit our capabilities better.

Finnish Design is already a considerable advantage in the marketing of many consumer goods. This is the case for textiles, clothing, footwear, glassware and ceramies. The exports of these products are probably to a large extent based on the development
of consumer demand which is caused by the increase in the standard of living.

The growth of the new exports has also considerably influenced the export share in production for these industries (see table 4). The development has in this respect been especially strong in the textile, clothing and footwear industries. It must be remembered, on the other hand, that imports also especially those of cheaper qualities - have been growing considerably in these particular fields.

Apart from consumer goods, other products which are regarded as belonging to the new exports are many products of the chemical industry, furs and products of the metal industry used in construction, window glass and sanitary porcelain. The production of many goods belonging to this group has been started with the export opportunities in mind. Examples from the chemical industry are titanium dioxide, vanadium pentoxide and some rare earth metals, in the production of which Finland has an important position even internationally speaking. In addition to the byproducts of the mining industry, the byproducts of the pulp industry should also be mentioned: e.g. tall oil, sulphate turpentine and ethyl alcohol.

The growth of Finland's new exports has been rapid. It has to be remembered, of course, that it is easy to achieve large relative increases in small export figures. Taken as a whole the new exports, however, have already accounted for a considerable share of our total exports which apparently continues to grow. In 1965 their growth represented one third of the total increase in exports, last year exceptionally more than a half of the total growth. The new ex-
ports are also considered to be the export sector with the fastest potential growth during the next decade.

## REGIONAL PATTERN

A discussion of exports, should also include a consideration of their regional pattern. For 1966 this is shown in table 5. The main buyers of woodworking products in 1966 in order of importance were Great Britain, Western Germany, the USSR, the Netherlands, the United States and France. The most important buyer of metal and engineering products was the Soviet Union, followed by Sweden. In other products, mainly consumer goods, Finland's two neighbour countries, the Soviet Union with 21 and Sweden with 26 per cent, took the largest shares in 1966. The shares of these countries in Finland's total exports were 14 per cent and 8 per cent, respectively. Also other EFTA countries as a result of the removal of import duties are natural and growing markets for our exports. For many products this is also the case with the EEC and USA. The importance of the Soviet Union as a buyer of consumer goods may grow considerably in the future.

There is naturally a great deal of uncertainty in a discussion of the future of exports. Trade policy and especially the development of economic integration are decisive in this respect. The results of the Kennedy Round were relatively satisfactory for Finland. Trade with the Soviet Union, which in many respects is advantageous for us, has progressed favourably. The future of EFTA has to be decided whereas Finland's relations with the EEC are at this moment nothing more than a questionmark.

# TABLE 1. EXPORTS BY MAIN TYPES OF GOOD IN 1950, 1958 AND 1966 AND CHANGES IN VOLUME 1950-66 

|  | Per cent of value |  |  | Annual change | in volume, per cent |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1950 | 1958 | 1966 | 1950/58 | 1958/66 | 1950/66 |
| Agricultural products | 4.1 | 4.3 | 5.5 | 14.0 | 8.5 | 11.0 |
| Forestry products | 10.0 | 7.8 | 1.2 | 0.5 | -7.0 | -3.5 |
| Wood industry products | 35.1 | 23.3 | 17.9 | 1.0 | 2.5 | 1.5 |
| Paper industry products | 41.6 | 46.5 | 47.7 | 7.5 | 9.5 | 8.5 |
| Metal and engineering industry products | 4.9 | 13.7 | 18.2 | 23.5 | 10.0 | 14.0 |
| Other goods | 4.3 | 4.4 | 9.5 | 13.5 | 28.0 | 20.5 |
| Total | 100.0 | 100.0 | 100.0 | 6.5 | 7.5 | 7.0 |

## TABLE 2. EXPORTS BASED ON WOOD IN 1958 AND 1966

| $\begin{aligned} & \text { SITC } \\ & \text { SNo. } \end{aligned}$ | Product | 1958 | $\begin{gathered} 1966 \\ p \end{gathered}$ | Change 1958/66 nt | in value per year |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 242 | Roundwood | 9.8 | 1.7 | - 70 | -7.0 |
| 243 | Sawn goods | 22.6 | 17.5 | + 31 | 3.5 |
| 63,82 | Wood products | 7.6 | 8.4 | + 86 | 8.0 |
| 25 | Pulp .... | 25.6 | 25.5 | + 68 | 6.5 |
| 641 | Paper and board | 33.2 | 44.1 | +123 | 10.5 |
| 642 | Products of paper and board | 1.2 | 2.8 | +276 | 18.0 |
|  | Total . ........ | 100.0 | 100.0 | $+68$ | 6.5 |

TABLE 3. EXPORTS OF SOME CONSUMER GOODS IN 1962-1966, 1000 MK

|  | 1962 | 1964 | 1966 |
| :---: | :---: | :---: | :---: |
| Knitted goods | 2933 | 10404 | 40873 |
| Clothing | 3113 | 6483 | 33203 |
| Cotton fabrics | 8439 | 17369 | 23244 |
| Furniture | 9584 | 13260 | 20576 |
| Footwear | 3398 | 8137 | 20480 |
| Household faience | 2965 | 4656 | 6887 |
| Rugs, ribbons | 1091 | 3489 | 6460 |
| Chocolates | 291 | 860 | 4882 |
| Precious stones, jewellery | 1692 | 2909 | 4264 |
| Refrigerators | 127 | 3767 | 4215 |
| 'Television sets | 212 | 950 | 3667 |
| Fishing baits | 410 | 3063 | 3219 |
| Rifles | 1969 | 2991 | 3138 |
| Glassware | 1180 | 1844 | 2668 |
| Toiletry | 39 | 1499 | 2249 |
| Candles, soap | 192 | 782 | 2112 |
| Fabrics of man-made fibres | 498 | 1354 | 2040 |
| Tires | 487 | 1058 | 1772 |
| Spoons and forks | 641 | 1355 | 1557 |
| Headwear | 274 | 792 | 1475 |
| Wallpaper | 227 | 679 | 1367 |
| Skis, skipoles and bindings | 535 | 939 | 1356 |
| Umbrellas | 16 | 722 | 1282 |
| Aluminium cooking vessels | 43 | 578 | 1096 |
| Total . . . . . . . . . . . . . . . . . 40356 |  | 89940 | 194082 |
| Index | 100.0 | 222.9 | 480.9 |

TABLE 4. PRODUCTION AND EXPORTS OF MANUFACTURING INDUSTRY IN 1962 AND 1966

| Brancle | Gross value of production, mill. mk |  | $\underset{\substack{\text { Exports } \\ \text { mill. mk }}}{\text { (SITC) }}$ |  | Exports per cent of production |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1962 | 1966 | 1962 | 1966 | 1962 | 1966 |
| Wood, furniture, pulp, paper | 3587 | 5059 | 2364 | 3170 | 65.9 | 62.7 |
| Food, beverages, tobacco | 3402 | 4741 | 79 | 182 | 2.3 | 3.8 |
| Metals, engineering ..... | 3256 | 4109 | 651 | 859 | 20.0 | 20.9 |
| Textiles, clothing | 1024 | 1058 | 34 | 146 | 3.4 | 13.8 |
| Chemicals, petroleum | 698 | 1132 | 58 | 141 | 8.3 | $12 . \overline{5}$ |
| Leather and footwear | 182 | 178 | 4 | 21 | 2.0 | 11.8 |
| Glass and ceramics | 74 | 92 | 11 | 21 | 14.7 | 22.8 |
| Other manufacturing | 1 U'63 | 1445 | 28 | 62 | 2.6 | 4.3 |
| Total manufacturing .. | 13986 | 17814 | 3229 | 4602 | 24.3 | 25.8 |

TABLE 5. EXPORTS BY MARKET AREAS IN 1966

| $\begin{gathered} \text { SITC } \\ \text { No. } \end{gathered}$ |  | Exports |  | By market areas, per cent |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mill. mk | per cent of total | EFTA | EEC | $\begin{aligned} & \text { Eastern } \\ & \text { Bloc } \end{aligned}$ | Other |
| 25,64 | Paper industry | 2335 | 48.5 | 25.3 | 33.7 | 17.8 | 23.2 |
| 25 | pulp . ..... | 824 | 17.1 | 30.8 | 35.8 | 16.7 | 16.7 |
| 64 | paper, board and products | 1511 | 31.4 | 22.4 | 32.5 | 18.3 | 26.8 |
| 243,63,82 | Wood industry | 834 | 17.3 | 56.6 | 28.1 | 2.4 | 12.9 |
| 243 | sawn goods | 565 | 11.7 | 54.8 | 36.4 | 1.4 | 7.4 |
| 63,82 | wood products, furniture .. | 269 | 5.6 | 60.2 | 10.8 | 4.5 | 24.5 |
| 67-69,7 | Metal and engineering ind. .. | 859 | 17.9 | 37.3 | 15.9 | 35.0 | 11.8 |
| 67-69 | metals and metal products | 306 | 6.4 | 49.0 | 27.2 | 15.7 | 8.1 |
| 71,72 | machines and equipment . | 326 | 6.8 | 34.0 | 6.3 | 39.3 | 20.4 |
| 73 | transport equipment .... | 227 | 4.7 | 26.5 | 14.5 | 54.2 | 4.8 |
| 0,1 | Food, beverages, tobacco | 182 | 3.8 | 46.9 | 16.8 | 25.7 | 10.6 |
| 650,84 | Textile and clothing industry | 146 | 3.0 | 54.9 | 5.3 | 35.5 | 4.3 |
| 266,332,4,5 | Chemical industry | 141 | 2.9 | 30.0 | 16.2 | 33.4 | 20.4 |
| $6.11-2,85$ | Leather and footwear ind. | 21 | 0.4 | 54.7 | 16.7 | 26.0 | 2.6 |
| 664-6,812,2 | Glass and ceramje ind. | 21 | 0.4 | 49.1 | 16.8 | 0.3 | 33.8 |
|  | Other exports | 278 | 5.8 | 32.7 | 36.0 | 9.2 | 22.1 |
| 21 | hides and furs | 92 | 1.9 | 24.7 | 35.1 | 5.1 | 35.1 |
| 242 | round wood | 56 | 1.2 | 35.9 | 30.1 | 5.3 | 28.7 |
| 28 | ores and scrap | 45 | 0.9 | 3.1 | 81.5 | 15.0 | 0.4 |
| . . | other | 85 | 1.8 | 55.9 | 15.7 | 13.5 | 14.9 |
| 0-9 | Total | 4817 | 100.0 | 35.4 | 27.5 | 18.9 | 18.2 |

## ITEMS

Resignation of the Governor of the Bank of Finland. At the Bank Supervisors' meeting of May 10, 1967 the Governor of the Bank, Mr. Klaus Waris, Ph. D., tendered his resignation from the Board of Management of the Bank of Finland and from its Chairmanship, in order to take up the duties of his new post as Chancellor of the Helsinki School of Economics from June 1, 1967. At the suggestion and with the consent of the Bank Supervisors Dr. Waris will for the time being, however, carry out his functions as Chancellor as a side line while remaining in his present position.

At the same meeting the Bank Supervisors appointed Director Reino Rossi, Ph. D., the Deputy Governor of the Bank.

Car ferry "Finlandia". On May 10 the car ferry "Finlandia" was delivered to its owners Suomen Höyrylaiva Osakeyhtio. The ship sails between Helsinki-CopenhagenTravemünde and the crossing takes 44 hours.

The main features of the ship are as follows: maximum length 153 metres, maximum breadth 20 metres, maximum draught 5.6 metres, gross tonnage 8168 BRT and speed 22 knots. "Finlandia" can take 800 passengers, 320 cars or 36 lorries with trail-
ers and 810 tons container load. The ship is equipped with a Wärtsilä-Sulzer main engine with four ship diesels 9 ZH $40 / 48$ with an output of $16400 \mathrm{~b} . \mathrm{h} . \mathrm{p}$. "Finlandia" has been built at the $O y$ Wärtsilä Ab's shipyard in Helsinki.

Issue of debt certificates. In May the Government launched debt certificates to the amount of 120 million marks. The certificates are issued in two series. Series I will run for one year at an annual rate of 9 per cent. Series II will run for two years at an annual rate of $71 / 2$ per cent. The capital and interest in Series II are tied to the cost of living index to the extent of 50 per cent. Certificates are issued at par and are intended for subscription by those who are entitled to redeem the 1966 Tax Payment Certificates.

Publications of the Bank of Finland. "Finnish Bond Issues 1966" has been published in a common Finnish, Swedish and English edition. It contains a detailed description of the 27 loans issued in 1966 of which only one loan was denominated in foreign currency and floated in Switzerland.

## BANK OF FINLAND

BOARD OF MANAGEMENT

## Klaus Waris, <br> Governor

Reino Rossi
Esko K. Leinonen
Deputy Governor

## A. Simonen <br> (Absent as a member of Government)

Ahti Karjalainen
(Absent as a member of Government)
Heikki Valvanne
ad int.
DIRECTORS
Heikki Valvanne
Jouko J. Voutilainen
SECRETARIES

| Pertit TAmmivuori | K. IGNatius |
| :--- | :--- |
| JORMA ARANKO | Kalevi Kailasvuori |
| (On leave of absence) |  |

Kari Nars

HEADS OF DEPARTMENT
G. EngBerg,
Personnel
P. Blomquist,

Central Accounting
A. Kajantie,

Internal Audit
A. Nenonen,

Foreign correspondence
Eino Suomela, Office
C. G. SUNDMAN, Foreign exchange (trade)
P.-E. ÖSTERLUND,

Foreign exchange (services)

Helge Lindstrom, Credits
K. Eirola,

Accounts
STIG TORNROTH, Cash

INSTITUTE FOR ECONOMIC RESEARCH

Timo HELELA,
Director

Lauri Korpelainen,
Head of department


[^0]:    On page 18, Diversification of Finnish Exports

[^1]:    ${ }^{1}$ ) Bucharest, Peking.
    ${ }^{2}$ Berlin :Bogota, Budapest Prague Sofia, Warsaw.

[^2]:    2 10649—67

